



JOB POSTING

Job Title:	Applications/Sales Engineer	FLSA Classification:	Exempt
Department:	Sales	Reports To:	Division Manager
Apply:	hr@airinnovations.com	Compensation:	Depends on Experience

Air Innovations designs and builds environmental process control systems for applications that can't be addressed with standard HVAC equipment. The company serves a broad range of industries from aerospace, defense, and R&D to semiconductor, pharmaceuticals, and more. We pride ourselves on innovation, collaboration, expertise, and quality.

Benefits for Full-Time Employees Include:

- Medical, Dental, and Vision Plans
- HSA and FSA company match with enrollment in a qualified plan
- Simple IRA with company match
- Company Paid Life Insurance and Long-Term Disability
- Supplemental Short and Long-Term Disability
- Paid Vacation, Personal Leave, and Sick Leave
- Paid Holidays
- Employee Referral Bonus
- Educational Assistance

Job Duties:

- Responsible for managing and driving the technical evaluation stage of the sales process.
- Educates and trains distributors on Wine Guardian products.
- Updates and maintains Operations Manuals and product literature.
- Provides system troubleshooting support to the Service Department as needed.
- Identifies and provides solutions for all technical issues during the sales process.
- Ability to build and maintain strong relationships with distributors and end users.

Minimum Qualification Standards:

- Associate's degree in mechanical engineering or related technical field required.
- Proficient personal computer skills using Microsoft Office, Solidworks, Traverse.

Special Requirements:

- Must possess a valid driver's license
- Ability to travel locally, regionally, and nationally. Travel includes both one day and overnight trips.

Knowledge, Skills, and Abilities:

- Excellent attention to detail.
- Sound knowledge and understanding of different manufacturing processes and materials.
- Proven ability to read and understand complex engineering drawings and technical instructions or manuals.
- Ability to communicate verbally and in writing.
- Must be able to work beyond normal or scheduled work hours as needed.

Air Innovations is an EEO employer and does not unlawfully discriminate on the basis of a person's race, religion, creed, color, sex, age, national origin, disability, sexual orientation, gender identity, marital or family status, pregnancy, military status, veteran status, predisposing genetic characteristics or carrier status, arrest or conviction record, domestic violence victim status, or any other legally protected class or status